OpsRamp
a Hewlett Packard Enterprise company

Power Your XaaS Offerings with OpsRamp
Deliver Transformational Services at Scale

At a value of $51.3bn, the XaaS (anything-as-a-service) business grew by 38% in 2021, according to the ISG Index, with IaaS sales leading the way at $38bn. OpsRamp can help build and deliver innovative XaaS offerings to become the partner of choice for service providers and enterprises looking to offer differentiated digital services to their end customers.

OpsRamp is a powerful and flexible platform for original equipment manufacturers (OEMs) who aim to drive a great experience and rapid time-to-value for their customers via their new, innovative XaaS offerings.

A multi-tiered, multi-tenant digital operations management platform that supports both on-premises, hybrid cloud and multi cloud environments, OpsRamp is a massively scalable solution capable of managing millions of resources with ease. With over 2500+ out-of-the-box integrations to a comprehensive list of commonly used technologies, OpsRamp makes it easy, simple and seamless to integrate, monitor and manage the large technology ecosystem that powers your XaaS service offerings. Plus, the OpsRamp platform includes powerful automation capabilities to help improve your team's productivity and lower your overall costs of service delivery.

Deliver optimized and scalable IT Operations Management as-a-Service with OpsRamp

- Proven experience delivering differentiated XaaS capabilities to leading global OEMs, Global System Integrators (GSIs) and Managed Service Providers (MSPs)

- Combines scalable automation, machine learning-powered insights and big data analytics to deliver a true single-pane-of-view experience

- Unique multi-tier, multi-tenant architecture enabling broader and more efficient IT lifecycle management capabilities

- Delivers wide range IT management capabilities in a single, unified platform including discovery, monitoring, observability, event and incident management, AIOps and intelligent automation across on-premises, hybrid and multi cloud environments

- Realize quick time-to-value and rapid ROI with low touch, automated discovery, onboarding and best practice monitoring templates

- Massively scalable SaaS platform to offer industrialized managed services

- Enables you to offer channel-friendly managed service offerings to other service providers in your partner ecosystem

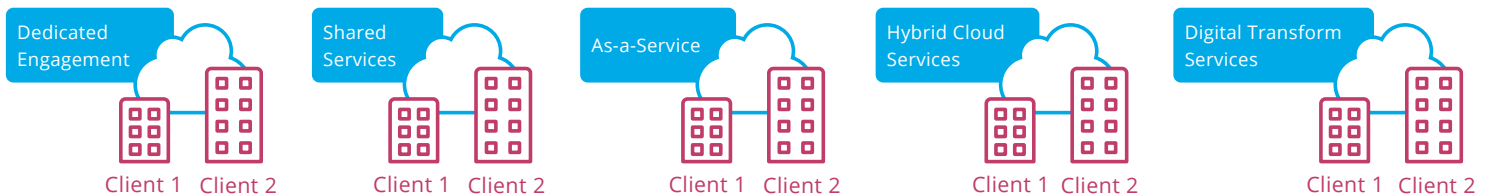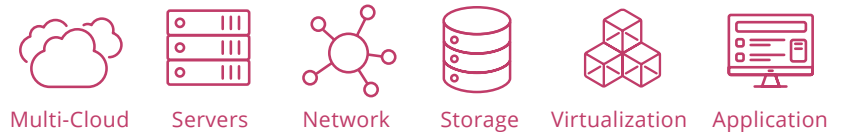OpsRamp is powering XaaS solutions for several of the world's largest OEMs

UNIFIED OPERATIONS PLATFORM

| Discovery | Native Monitoring | Ingestion | Alert Correlation | Event Management | ITSM Integration | Notification SMS\|Voice\|Email | Resolution |

AIOPS & AUTOMATION

MSP ATTACH SERVICES

| VMaaS | CaaS | MLOps |
| CloudOps | SREOps | Business Intelligence |

CUSTOMER ENVIRONMENTS MANAGED BY OEM

Multi-Cloud Servers Network Storage Virtualization Application

| Dedicated Engagement | Shared Services | As-a-Service | Hybrid Cloud Services | Digital Transform Services |

Client 1 Client 2　Client 1 Client 2　Client 1 Client 2　Client 1 Client 2　Client 1 Client 2

Key Capabilities that Power your XaaS Offerings

Multi-Tenancy
Multi-tier, multi-tenant SaaS platform architected to manage hybrid environments at a massive scale. Designed for automated failovers and minimal downtime assuring the highest availability and performance needed to run your as-a-service offerings.

Role-Based Access
Role-based access controls (RBAC) lets you manage how data is viewed across different users and tenants. Restrict the activities performed based on roles, user groups, credentials, device groups and permission sets.

Maintain the Highest Compliance
Manage access to hybrid resources through remote consoles as part of incident troubleshooting. Playback recordings deliver trails for audit purposes. Maintain desired state of IT assets by approving and consistently installing patches with ease.

Drive Actionable Insights
Collect metrics, alerts and maintenance windows for resources. Configure widgets for tracking business service availability and achieve a single source of truth of contextual actionable insights powered by AI and machine learning.

Cloud Cost Insights
Access cost analytics for multi-cloud environments across different business units and IT services. Optimize public cloud infrastructure by spotting unused and underutilized instances. Get notified when teams exceed their allocated cloud budgets.

Modernized Discovery
Manage on-premises, hybrid and multi cloud environments with auto discovery and automated, best practice monitoring templates. View assets across clients' hybrid IT environments - physical, virtual and cloud - in a single interface.

Smart Automation
OpsRamp's IT process automation framework lets you store standard operating procedures, incident remediations and day to day automation policies in a single location. Our built-in library of commonly used policies provides an easy and standardized approach to managing your automation strategies. Use scripting languages of your choice: PowerShell, Python, Perl, Windows Command Scripts, Visual Basic, and PHP. OpsRamp's API-first approach allows you to externalize and seamlessly integrate with your existing automation tools.

Reach out to partner@opsramp.com today to discuss how OpsRamp can power your XaaS offerings